



TARUCHINA CASHEW GROWERS ASSOCIATION OF TANZANIA (TCGA)

COMPANY
PROFILE



ABOUT TARUCHINA CASHEW GROWERS ASSOCIATION OF TANZANIA (TCGA)

TARUCHINA is the acronym of the names representing TANDANGONGORO, RUAHA, CHIKONJI and NANDAMBI wards in Lindi Region in Tanzania. TCGA was registered in June, 2019 as company limited by guarantee under Tanzania Companies Act 2002. Its registration certificate number is 139320549. The Association is formed by cashew farmers aiming to address key challenges such as reliable cashew markets, subsidized cost of production, storage facilities and use of modern technology such as tractors and irrigation machine. Other challenges include availability of farm services such as farm extension services, fumigation and insecticides management services, financial services and infrastructure development. TCGA acts as a linkage forum between farmers and development stakeholders such as Development and Investment Banks, Donors, Policy makers and Government, Statistic Bureau etc. TCGA currently has 250 members who in total own 45,000 acres of land potential for cashew farming. Out of 45,000 acres, 12,000 acres are surveyed farms and hold at least 250,796 cashew trees. The remaining acres are at different stages of cultivation, planting and surveying. TCGA owns one company - Tanzania Cashew Growers PLC (TCG Plc). The Company was registered on February 2021 (certificate of incorporation number 150783860) under Company Act, 2002 and the Company is Public. The Association has its headquarters at Lindi Municipality. It has one branch office in Dar es Salaam Region – Ilala City.

MISSION, VISION & VALUES

Our Mission

Improve profitability of cashew farming through Promoting investment, trade and linkage of stakeholders in the cashew value chain.

Our Vision

To be a leading Company in Cashew value chain and management

Core Values

- Integrity
 - Integrity
 - Quality Products
 - Commitment
 - Technology
 - Customer Focused
-

We Offer Our Services Under Principles Of

- Professionalism
- Responsiveness
- Quality

SERVICES OFFERED BY TARUCHINA CASHEW GROWERS ASSOCIATION OF TANZANIA



Farm
Development



Members
Advocacy



Fumigation
Services



SERVICES OFFERED BY TANZANIA CASHEW GROWERS PLC

Services Offered by Tanzania Cashew Growers PLC , this Company is commercial Company owned by TCGA members by 51% and 49% potential investors.



Supply of farm input



Cashew Processing Industry



Storage facility



Marketing



Research and Development



FARM DEVELOPMENT

As professionals in cashew value chain TCGA provide services on various chain in Cashew sector and other inter crops grown in farms of TCGA farm members. TCGA collaborates with development partners and various researchers to support Farmers to increase production of Cashew and guide on how Farmers will Reduce production cost.





MEMBER ADVOCACY

TCGA engage in reviewing various policies and regulation that leads cashew sector in Tanzania for interest of Cashew farmers and submit to various Government policy makers for Consideration ,however the various meeting stakeholders organized to view various potential available in cashew sector.



SUPPLY OF FARM INPUT

Farm input includes pesticides, seedlings and fertilizers. In a view to establishing modern cashew farm, TCG Plc will make sure Farmers use a recommended Pesticides and Agricultural best practices recommended by Researchers.

Overall objectives of provision of farm input service:

- + To ensure farmers use modern and researched seedlings.
- + To control pests, insects, fungus timely.
- + To reduce farming cost.



WHY USE OF FARM INPUT?

- + Because each farmer or any investor need to regain capital that is used in the cashew farming.
- + Because farmers are obliged to control farm diseases.
- + Because cashew farming is huge business and needs to be operated scientifically for desired output.





CASHEW PROCESSING INDUSTRY

This is the center of our core service. TCG PLC expects to build marquee industry with capacity of processing 5,000 MT by year 2023, and up to 25,000 metric tons by the year 2025. The company has already secured 10 acres at Lindi Municipal for building this Industry.

The company is also negotiating with different financial institutions to be part of this project. The industry expects to collect TCGA cashew, process and pack for internal and external market. Moreover, it expects to create employment for both skilled and unskilled workers.



WHY BUILD PROCESSING INDUSTRY?

- + Because there is currently deficit of cashew processing factory in Tanzania when compared to actual cashew output.
- + With value addition on chain in Cashew sector will increase prices to Farmers and create employment to youth and Women.
- + Because Tanzania government has recently pointed industry to be the driver of economy.
- + The Government Vision for 2020-2025 is Industrization.



STORAGE FACILITY

Due to massive production of cashew nut in Tanzania there has always been shortage of storage facility. TCG Plc plans to build Storage warehouses at various Areas where TCGA members are producing raw Cashewnuts to reduce high cost occurred on storage facilities.

BENEFITS OF STORAGE FACILITY

It is a legal requirement in the cashew value chain to store cashewnut in authorized storage facility.

The buildings therefore have the following benefits;

1. Farmers will store their cashew nut as recommended by Tanzania Cashew Board and therefore avoid losses which generate from improper storage of cashew nut.
2. Reduced haulage cost from the farm to the collection center.
3. Source of income to TCG Plc.



MARKETING

Our Understanding and Knowledge. TCG PLC has a team understanding well the Current Cashew Industry and therefore has Prepared machineries to enable secure markets Locally and Globally. Our product ranges from Cashewnut to by products. We are designed to let each Cashew Harvested is processed before it is being exported.



WHY MARKETING?

1. Because cashew sector has experienced price instability for a number of years. Marketing comes in as a solution to processed product instead of RCN
2. Because TCG Plc believes in contract farming and hence the products need to reach final consumers as per agreement.
3. Because Tanzania needs to regain its share in cashew production worldwide. Marketing and branding play vital role in informing the world about cashew farming in Tanzania





RESEARCH AND DEVELOPMENT

We collaborate with TARI-Naliendle Agriculture Training Institute and Tanzania Cashew Board in;

1. Growing and supply of modern seedlings to TCGA members and general public.
2. Mobilize each TCGA member to allocate few acres and grow cashew model farm for seedling production and learning purposes.
3. Research of new pesticides for cashew growing purposes.
4. Providing opportunities for graduates and academicians



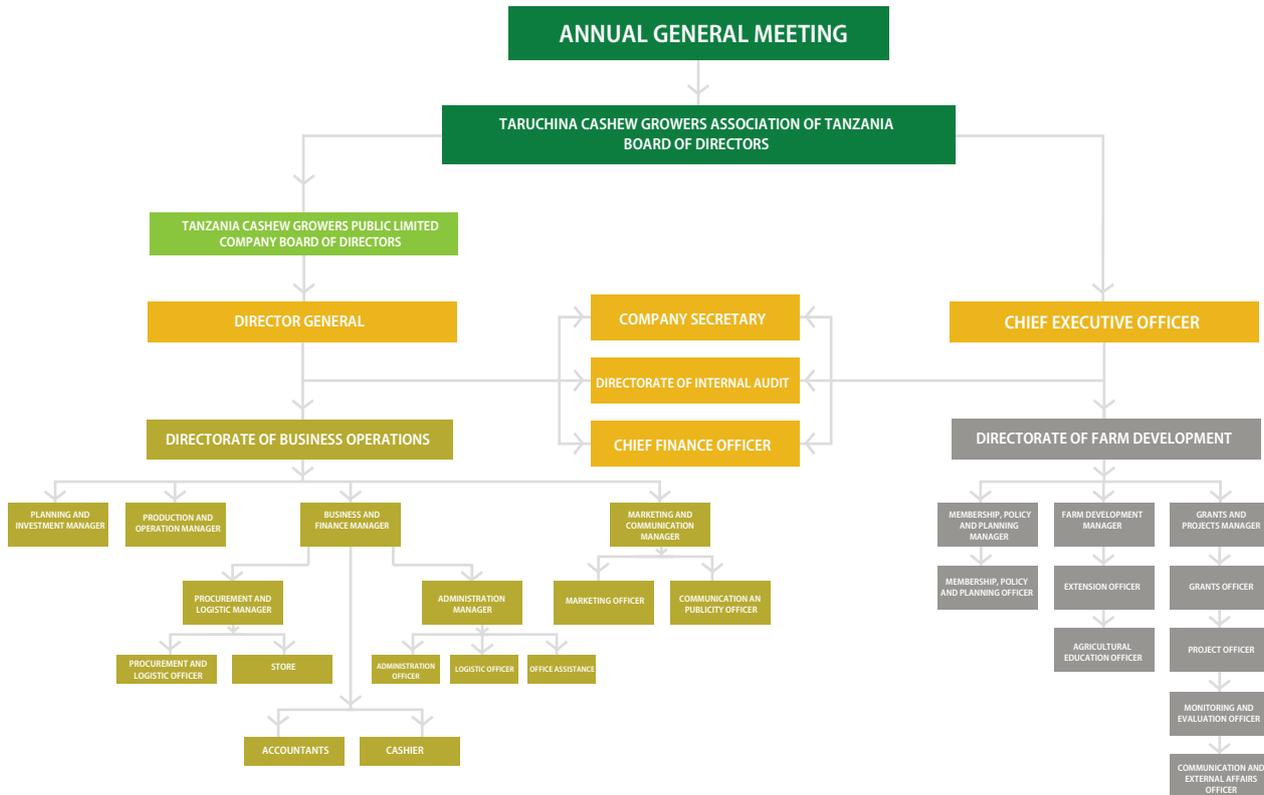
The background of the slide features a blurred image of a business meeting. In the foreground, a person's hand in a grey suit sleeve holds a silver pen over a document. Another person in a blue suit is visible in the background. The slide is decorated with green geometric shapes: a large triangle in the top-left corner and two overlapping triangles in the bottom-right corner.

CONSULTANCY

We provide consultancy services in cashew value chain. Our services range as follows;

1. New cashew farm planning and development.
2. Application of farm in put such as pesticides control.
3. Cashew information gathering for different uses especially in TCGA member farms.

ORGANIZATION STRUCTURE OF TARUCHINA CASHEW GROWERS ASSOCIATION OF TANZANIA (TCGA)





OUR TEAM

Our team is composed of Senior qualified professionals in Business and Cashew Industry. We are assured of researching, Developing products and services that meet customers demand. Our expertise in Cashew farming, Cashew Management, Bargaining Technics, Marketing skills, Logistic and Storage experience brings a composite, That is essential in running Cashew Business.

Our team is assured of working with investors, academicians, researchers and general public to ensure the Cashew sector is promoted in Tanzania.

EDUCATION QUALIFICATION AND SKILLS OF TARUCHINA BOARD MEMBERS

MUHIDIN ABDI MURO (MR)
Chairman

QUALIFICATION
+ Master of Public Administration

EXPERIENCE
Has experience of 13 years in:-
+ Human resource and Administration
+ Labour Laws and Conflict resolution Specialis
+ Procurement and Tender Board Member

ADV. MAGDALENA KAMUGISHA RWEBANGIRA
Vice Chairperson

QUALIFICATION
+ Master of Philosophy in Law

EXPERIENCE
Has experience of 25 years in:-
+ Labour Laws and Conflict resolution Specialist
+ Procurement Skills and Leadership
+ Corporate advisor gender, development and human rights issues.
+ Company and Commercial law Skills
+ Advocacy Skills

CPA JONAS TULUHUNGWA
Financial Controller

QUALIFICATION
+ MBA - Corporate Management
+ Certified Public Accountant

EXPERIENCE
Has experience of 14 years in:-
+ Auditing and Assurance Services
+ Experience in Project and Budgeting
+ Experience in Risk analysis

EDUCATION QUALIFICATION AND SKILLS OF OUR TEAM

**ARCH. ROMWALD
BYARUGABA**

Member

QUALIFICATION

+ Msc. Construction Economics
and Management

EXPERIENCE

Has more than 7 years in :-
+ Architectural Science
+ Training and Capacity Building in
Architecture services

**ENG. SUPHIAN S.
MBWANA**

Member

QUALIFICATION

+Msc. Information Technology
and Management

EXPERIENCE

Has more than 10 years in :-
+ Telecommunication & IT Operations management.
+ Project Management Specialist
+ Member ERB, IET & PMI (Tanzania Chapter)

**REHEMA MASHAKA
MBUGI**

Member

QUALIFICATION

+ Bsc. Business Statistics
+ Diploma in Public Private Dialogue

EXPERIENCE

+ Private Sector Development Specialist
+ Public Policy Analysis, communication, business
environment analysis, communication, research,
planning and coordination, management, advocacy,
Public-Private Dialogue

**CPA LULUMARIA
KIMAMBO**

Member

QUALIFICATION

+ MBA - Finance
+ Certified Public Accountant

EXPERIENCE

Has more than 10 years in :-
+ Complex architectural design in Private
and Public projects, Building Economist,
+ Project Management Professional

EDUCATION QUALIFICATION AND SKILLS OF TARUCHINA MANAGEMENT TEAM

CPA VICTORIUS P. KAMUNTU
Chief Executive Officer

QUALIFICATION
+Msc. Applied Economics and Business
+ Certified Public Accountant
+ Diploma in IPSAS

EXPERIENCE
Has more than 12 years in :-
+ Venture Development
+ Projects Business & Appraisal
+ Management & Leadership
+ Financial Analysis Skills
+ Tax Laws Skills

CPA AUGUSTUS C. MACHUMI
Director
Business Operation

QUALIFICATION
+ Msc. Accounting and Finance
+ Certified Public Accountant

EXPERIENCE
Has more than 11 years in :
+ Business Consulting
+ Finance & Accounting
+ Project & Business Plan Consultant
+ Organisation skills

MNOCHE MNOCHE
Program Coordinator

QUALIFICATION
+ Bsc. Agriculture General

EXPERIENCE
Has more than three years in:-
+ Agriculture Extensionist
+ Monitoring & Evaluation

EDUCATION QUALIFICATION AND SKILLS OF TARUCHINA MANAGEMENT TEAM

SAUDA MAKWISA
Accountant

QUALIFICATION
+ Bachelor of Accounting

EXPERIENCE
Has more than two years in :-
+ Accounting
+ Taxation and Business Compliance

JUMA FANDE
Marketing Officer

QUALIFICATION
+ Diploma in General
Agriculture

EXPERIENCE
Has more than 2 years in:-
+ Pesticides Management
+ Seed and Crop Management
+ Fertilizer Management

REHEMA JUMA
Sales Attendant

QUALIFICATION
+ Certificate in Pesticides
management

EXPERIENCE
Has more than 2 years in:-
+ Toxic and Poison Management
+ Secretarial Course

TUMAINI MAKWASA
Supervisor

QUALIFICATION
+ Diploma in Procurement
and Supply

EXPERIENCE
+ Research and Data Entry
+ Pests Management and Control
+ Store Management
+ Clearing and Forwarding

POTENTIAL INVESTORS

TCGA welcomes all potential investors to collaborate with Cashew farmers Association to work with especially in the following areas:-

Cashew Processing industries , Suppliers of Machines and simple technology for removing stamps in farms and sprays , Partners that are ready to work with Association in areas of farm inputs businesses in Tanzania,Companies to supply mashines used in value chain of processing of cashew,And potential investors that are ready to be part of ownership of Tanzania Cashew Growers PLC owned by Association by 51%

What we offer to Potential Investors

Land for construction of factories, warehouses and areas for construction farm inputs factory in Tanzania and Assured to provide farm markets for farm inputs in Tanzania





OUR ADDRESS & CONTACTS

LINDI HEAD QUARTERS

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E-Mail info@cashewtanzania.org

Website: www.cashewtanzania.org

DAR ES SALAAM BRANCH

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